



Program Guide

2017 – 2018 Bioenterprise New Graduate Employment & Mentorship Program



Program Objectives

The HQP Mentorship Program is designed to assist new graduates enter the various sub-sectors within ag-tech, while supporting and enabling innovation in Ontario. Ag-tech can be categorized into the following sectors, including but not limited to:

- food & beverage processing
- natural health products & cosmeceuticals
- animal health & welfare
- biomaterials, bioproducts, and bioenergy
- crop inputs
- agriculture management tools (e.g. precision agriculture, applications).

This Program connects Ontario-based innovators with Highly Qualified Personnel (HQP) and creates employment opportunities by providing financial support to mitigate costs associated with expansion. Cash flow and time spent recruiting and training are two common barriers to expansion for early stage businesses.

Bioenterprise is looking to pair motivated and highly qualified graduates up with innovative companies in the ag-tech sectors. Graduates interested in entering the Program are invited to complete and submit this form, which highlights skills, interests and experience.

If invited to participate, the Bioenterprise team will work with the graduate to find a company match and facilitate introductions, conduct interviews, develop a learning plan, and provide financial compensation until the end of February 2018.

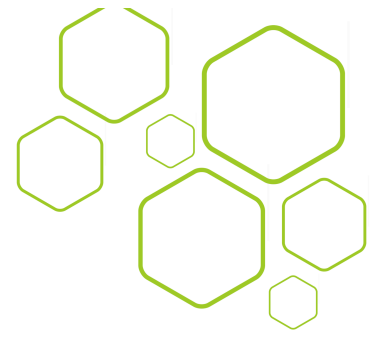
Criteria

New Graduates

Interested participants must have graduated from a post-secondary institution within the last three years, and have not had paid employment in their field to be eligible for this program.

The Program encourages applicants with the following types of degrees/diplomas:

- University Graduates: Bachelor or Masters in the following areas that are applicable to the agri-technology sectors:
 - Business (marketing, finance, etc.)
 - Related Sciences (biology, chemistry, food science, environmental sciences, plant sciences, etc.)
 - Engineering
 - Biotechnology
- Specialized College Graduates with technical expertise applicable to the agri-technology sectors:
 - E.g. Food processing technology



Industry

To be eligible for this Program, interested industry participants must be:

- Incorporated
- Able to articulate innovation
- Located in Ontario
- Able to cost share up to 30 per cent of costs associated with an engagement
- Willing to work with Bioenterprise under a 6-month paid Advisory Agreement (\$500 per month via post-dated cheques or all up front with a 20% discount on client fees)

The Program encourages engagements on short-term, long-term, or project-based assignments, as long as there is a well-defined positive impact on the company's commercialization or expansion efforts. Economic impact of the engagement will also be assessed throughout the project.

Eligible Activities

The following is a list of eligible activities that industry participants might engage a new graduate to assist with:

- Market & competitive analysis
- Marketing & communications support
- IT support
- Database management
- Regulatory assistance
- Sales
- Business administration
- Marketing strategy development
- Technology support
- Scientific review of technology
- Quality assurance / quality control
- Business plan evaluation & updating
- Manufacturing support
- Research & development
- Business development
- Funding program identification

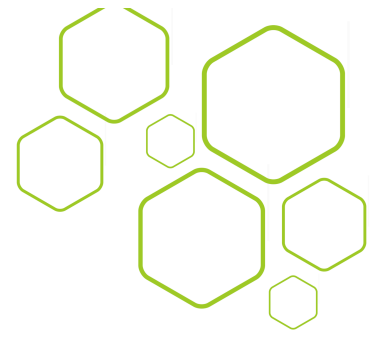
How to Apply

Visit the Bioenterprise website to access links to the **Letter of Interest** forms available to both Industry and New Graduate participants.

<http://www.bioenterprise.ca>

Once the Letter of Interest is submitted, a Bioenterprise Analyst Team Manager will be in touch within three business days regarding next steps.

All unsolicited inquiries should be directed to info@bioenterprise.ca.



The Program is supported by the Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA) and the Agri-Technology Commercialization Centre (ATCC).

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